




maloney+novotny<sup>LLC</sup>

+ Business Advisors and Certified Public Accountants



Healthcare Practice Area

## Trusted Advisors. Auditory Intelligence.

We are a trusted partner and valuable resource. Our diverse healthcare and long-term care clients value our ability to provide them with experienced teams, accurate advice and timely solutions.

### TRUSTED ADVISORS

- + Proactive advisors, up-to-date on current accounting issues
- + Experts on best practice policies and tax issues unique to healthcare and long-term care facilities
- + Knowledgeable, reliable professionals available to help you in today's dynamic healthcare environment
- + Timely communicators, especially in matters regarding changes in regulation and related audit requirements

### AUDITORY INTELLIGENCE

Medicare and Medicaid rules can be confusing, so we'll do the heavy lifting for you. We'll help you facilitate compliance with Medicare and Medicaid rules, and state and federal legislation. Then we'll explain the processes in a way that's easy to understand.

Our extensive client base gives us exposure to a range of issues unique to healthcare and long-term care organizations. Our professionals stay abreast of issues facing healthcare and medical worlds by attending healthcare conferences and workshops presented by professional societies, and participating in company training programs.

We build strong relationships with our clients by providing them with personal attention and proactive approaches. They tell us our hands-on approach is the key to their success.

We provide a variety of tax and consulting services to healthcare and long-term care entities, including:

- + Revenue enhancement and accounts receivable management
- + Review of accounting systems
- + Preparation and/or review of Medicaid and Medicare cost reports, and federal and state tax forms
- + Application for Certificate of Need with the State of Ohio
- + Consultation on various tax matters
- + Cash flow forecast and investment of excess cash balances
- + Budgeting, long-range planning, and review of insurance needs
- + Feasibility study and financial projections related to expansion and acquisition projects
- + Personalized accounting assistance and training
- + Organizational structure considerations
- + Information technology consulting, including software/hardware selection, implementation and training

- + Personnel management and development of manuals
- + Assistance in obtaining financing
- + Cost accounting systems
- + Assistance with grant proposals
- + Assistance with third-party reimbursement and rate setting
- + Managed care consultation

### COMMITMENT

#### We are active, proud members of:

- + The Association of Ohio Philanthropic Homes, Housing and Services for the Aged
- + Northeast Ohio Healthcare Association
- + Ohio Association of Nonprofit Organizations
- + Ohio Health Care Association
- + Financial Management Group of the Ohio Council of Behavioral Healthcare Providers
- + The Ohio Council for Home Care

#### We are honored to serve these Ohio healthcare facilities and organizations:

|  |   |
|--|---|
| The Altenheim  | Jac-Lin Manor                                     |
| Buckeye Dialysis Supply Co.  | Jefferson Geriatric Center, Ltd.                  |
| Center for Dialysis Care of Cleveland/Mentor, Heather Hill, Mottep, West | Jennings Center for Older Adults                  |
| Center for Health Affairs  | Kendal at Oberlin                                 |
| Central Hospital Services  | Kendal at Home                                    |
| Colonial Manor Health Care Center, Inc.                                  | Murtis H. Taylor Multi-Service Center             |
| Eliza Jennings Senior Care Network                                       | Parma Care Center, LLC                            |
| Elyria Memorial Hospital   | Progressive Quality Care Center, Inc.             |
| Gateway Healthcare Ctrs., Ltd  | Regina Health Care Center                         |
| Gateway Manor Congregate Apartments                                      | St. Augustine Manor                               |
| Greater Cleveland Healthcare Association                                 | Sisters of Charity of St. Augustine Health System |
| Greater Cleveland Nurses' Association                                    | Stow-Glen, Inc.                                   |
|  | The Briarwood, Ltd.                               |
|  | VNA Healthcare Partners                           |



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